



## NEWS RELEASE

Media Contact:

Chanel Cottengim

913-791-7633

[chanel.cottengim@embarq.com](mailto:chanel.cottengim@embarq.com)

### **KGP LOGISTICS ANNOUNCES EXPANSION OF NEW ENTERPRISE VENDORS AND DISTRIBUTION OF ENTERPRISE SOLUTIONS**

**New Century, KS, May 10, 2010** - KGP Logistics, a U.S. national distributor, today announced a new initiative to resell as a nationwide distributor to a customer base of interconnects, VARs, integrators and other resellers throughout the nation.

Formerly known as Embarq Logistics, the company was acquired in 2009 by KGP Telecommunications, headquartered in Faribault, MN. After an initial restructuring of the two companies, KGP Logistics is now focusing efforts on distributing products to a variety of new markets, which will highlight their ability to service enterprise solutions. Supported by seven distribution centers strategically located around the country, KGP Logistics can and will deliver products and services on-time and efficiently.

New enterprise vendors include **dvsAnalytics** - a leading provider of voice and screen recording; **Clear2there Surveillance** - IP and analog video surveillance solutions; and **Voice4Net Inc** - custom interactive voice response solutions and telephony based disaster recovery. **PREMIER**, an ISO 9001:2000 registered/TL 9000 certified original equipment manufacturer, complements these additional vendors with their commodity priced products for CPE, OSP, voice and data communications including Cat.5e/Cat.6 wire, patch panels, jacks, faceplates, surface housings, residential wiring systems, and installation tools backed by a 25-year warranty.

“KGP Logistics has a broad portfolio of telecommunications products to service the carrier and enterprise markets,” said Desi O’Grady, KGP Vice President, Strategic Markets. “The addition of these new suppliers, will allow us further expand our product and service offerings to the enterprise segment.”

Further inquiries can be reached by calling 1-800-755-1950 and asking for the “Enterprise Solutions Group” or visit [www.kgplogistics.com](http://www.kgplogistics.com).

#### **About KGP Logistics**

KGP Logistics is one of the country’s largest single-source, value added suppliers of supply chain services, communications equipment and integrated solutions to the telecommunications industry. With a diverse and valued customer base, a national logistics network, and a portfolio of manufacturer partnerships that is second to none, the company is positioned to provide unique products and services to the enterprise market.

###