

## Network Critical Partnering with KGP Logistics

Network Critical, the creator of the network TAP solution, is now an exclusive partner of KGP Logistics. KGP Logistics is one of the United States' leading providers of Supply Chain Services. Together the companies will be able to provide superior network TAP solutions to major telecom and communication service providers across the country.

KGP Logistics creates strategic relationships with many partners, servicing over 2,500 customers. In partnering with Network Critical, KGP Logistics will be able to offer their customers a more complete solution for their datacenter. "Network Critical is an important part of our continued efforts to serve the network access needs of telecom service providers and data value-added resellers," said Desi O'Grady, VP Strategic Sales. KGP Logistics also strives to provide complete integration services to its clients. "KGP Logistics is pleased to add the Network Critical product family to our portfolio," said Dick Summers, VP Marketing and Product Management for KGP Logistics. "This addition will allow KGP Logistics to expand our product offering and, ultimately, serve more of the needs of our customers."

Network Critical's network TAP solutions are an essential tool for KGP Logistics extensive client base of telecom service providers. "Our partnership with KGP Logistics provides Network Critical with an opportunity to increase our visibility in the telecom and data markets," said Carrie Manion, Global VP of Sales and Marketing. "We are pleased to be working with a customer centric company that mirrors our philosophy of 'uncompromised attention.'"

KGP Logistics is carrying all of Network Critical's TAPs; including Ethernet TAPs, network TAPs, aggregation TAPs, regeneration TAPs and filtering TAPs. They will also Smart Network Access System, Network Critical's flagship product line, which provides a flexible, modular and cost effective network access solution for any size network.

To learn more about KGP Logistics, visit [www.kgplogistics.com](http://www.kgplogistics.com).

To learn more about Network Critical, visit [www.networkcritical.com](http://www.networkcritical.com)

### **About Network Critical:**

Network Critical, the creator of the network TAP solution, provides lab-certified, innovative, carrier-grade TAP solutions which allow complete access to network traffic. Network Critical TAPs are used with network intrusion detection systems, network intrusion protection systems, network traffic monitoring and more to provide 100% network visibility with zero packet loss 24 hours a day, 365 days a year.

The organization's commitment to uncompromised attention provides customers with an involved, attentive and hands-on experience that will meet their needs of today and exceed their expectations for tomorrow. Network Critical is a global access technology solution provider with operations based in Buffalo, NY USA; Reading, Berkshire UK; and Amsterdam, the Netherlands. For more information, visit [www.networkcritical.com](http://www.networkcritical.com).

### **About KGP Logistics:**

KGP Logistics, Inc is one of the country's largest single-source, value-added providers of equipment and integrated solutions to the telecommunications industry. KGP has a diverse customer base, a broad portfolio of strategic manufacturer relationships, and a strategically located nationwide network of distribution centers.

KGP's distribution network is comprised of seven (7) Distribution Centers across the United States and complemented with eight (8) terminated cable, custom assemblies, Assemble, Wire and Test (AWT)

services, along with complete Engineer, Furnish and Install and value-added solutions, is committed to providing their customers products and services at the lowest total cost.

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